### CHOICE BASED CREDIT SYSTEM B.A. - COPERATION

### **Group I: Core Courses**

Semester	Examinatio n	Int. Assessment marks	Total marks	Credits	Teaching work load
I Sem - Paper I:	1	marks			Work load
BASCPC 131: Principles of Co-operation and	120	30	150	3	6hrs.
Rural Co-operatives					
II Sem - Paper II:					
•	120	30	150	3	6hrs
BASCPC 181: Co-operative Banking					
III Sem - Paper III:					
BASCPC 231: Co-operative Marketing	120	30	150	3	6hrs
IV Sem - Paper IV: BASCPC 281: Consumer					
Co-operation in India	120	30	150	3	6hrs.
V Sem - Paper V:					
BASCPC 331:	120	30	150	3	5hrs.
Co-operative Law					
V Sem - Paper VI: <b>BASCPC 332: Principles of</b>					
Accountancy Institutions	120	30	150	3	5hrs.
VI Sem- VII:					
BASCPC 381: Co-operative Management and Administration	120	30	150	3	5hrs.
VI Sem- Paper VIII:					
BASCPC 382: Co-operative Audit and	120	30	150	3	5hrs.
Accounting					

### Question Paper Pattern: Papers I, II, III, IV, V, and VII

Sl. No.	Type of Assessment	Weightage
1.	Internal Assessment	20% (30 marks)
	University Examination of 3 hours duration.	
	Question paper pattern: There will be Three parts.	
2.	Part A – Answer any two questions of 20 marks each out of four questions.	80% (120 marks)
	Part B - Answer any five questions of 10 marks each out of eight questions.	
	Part C - Answer any six questions of 05 marks each out of eight questions	

### Question Paper Pattern: Papers VI and VIII

Sl. No.	Type of Assessment	Weightage
1.	Internal Assessment	20%(30 Marks)
2.	University Examination of 3 hours duration	80%(120 marks)
	Question paper pattern: There will be 3 parts	
	Section A-Answer any 4 questions out of 6 of 6 marks each	
	Section B - Answer any 4 questions out of 6 of 12marks each	
	Section C-Answer any 2 questions out of 4 of 24 marks each	

### Choice Based Credit System I Semester B.A. Degree **Course: Co-operation**

#### **Course Paper I:**

#### BASCPC 131: Principles of Co-operation and Rural Co-operatives

#### **Objectives of the Course:**

•	o understand the genesis, nature and principles of co-operation in India.	T
•	o understand the genesis, nature and principles of co-operation in findia.	T
	o compare co-operative enterprise with other enterprises.	т
•	o study the growth of co-operative movement in India.	1
•	a language and a survey of a grain polytopal and did in In dia	T
•	o learn various sources of agricultural credit in India.	T
	o examine the working of agricultural credit societies and co-operative banking in India.	
•	o gain knowledge of nature, types and arguments for and against co-operative	T
•	farming.	T
	o analyse the role of dairy co-operatives in India.	

#### **MODULE I**

Origin of co-operative movement: meaning and definition and scope of co-operation -Basic Values and Objectives of Cooperation - comparison with other forms of enterprises; Co-operative sector and private sector; cooperative sector and public sector – benefits and limitations of co-operation.

#### **MODULE II**

Growth of co-operative movement in India: pre Independence developments - co-operative development through plans- state and co-operation – challenges before the Indian co-operative movement in the global scenario. 10 Hours

#### **MODULE III**

Agricultural credit: classification – sources: non institutional sources; money lenders, traders and others – Institutional sources; co-operatives, Farmers service societies, Commercial Banks, Regional Rural Banks and SBI and 10 Hours NABARD.

#### MODULE IV

Primary Agricultural Credit Societies; Central Co-operative Banks, State Apex Banks, Land Development Bank – objectives, constitution and functions – sources of working capital – loan operation, present position, problems and suggestions. 10 Hours

#### **MODULE V**

Co-operative Farming: meaning and characteristics of co-operative farming – types of co-operative farming – arguments for and against co-operative farming – advantages - Evaluation. 10 Hours

#### **MODULE VI**

Dairy co-operatives: importance – structure and organisation – Development -Role of NCDC – National Dairy Development Board (NDDB) Problems of dairy co-operatives and suggestions. 10 Hours

#### **Books for reference:**

1. Dr. B.S. Mathur – Co-operation in India.

- 2. T.N. Hajela Co-operation.
- 3. Tripathi S.N. Co-operative growth and new Dimensional, Discovery publication house, New Delhi
- 4. Dr. S. Nakhiran and Dr. A. Johan Wiljfred Co-operative Banking in India.
- 5. R.D.Bedi Theory and Practise of Co-operation in India.
- 6. RuddarDatt&Sundaram K.P.M. -Indian Economy.
- 7. Sharada V. (1980) Theory of Cooperation, Himalaya Publishing House, Bombay
- 8. V.Kulandaiswamy Co-operative Dairying in India.

## Choice Based Credit System II Semester B.A. Degree Course: Co-operation Course Paper II: BASCPC 181: Co-operative Banking

#### **Objectives of the Course:**

•	o understand the types, structure and sources of finance of industrial co-operatives in India.	T
•	o learn about the working of housing co-operative movement in India.	T
•	o study the co-operative education and training institutions in India.	T
•	o evaluate the working of urban co-operative banks in India.	T
•	o examine relationship between banker and customer.	T
•	o study various types of bank accounts.	T
•	o learn about various types of loans and advances in the bank	T

#### MODULE 1

Industrial co-operatives: aims and - objectives - types - structure of industrial co-operatives - sources of finance - problems and suggestions.

#### **MODULE II**

Housing co-operatives: meaning- types of housing co-operatives – origin and development of housing co-operative movement in India – organisation structure –rural housing and co-operative efforts – problems – remedies.

10 Hours

#### **MODULE III**

Co-operative education and training: objectives – organisational efforts – study team on co-operative training – co-operative educational arrangements in India – National Co-operative Union of India (NCUI)– training institutions – member education programme – evaluation of Education and training.

#### **MODULE IV**

Origin & Development of Urban Co-operative Credit Movement - Objectives & Functions- Management of UCBs & Resources of UCBs - Problems & Prospects - Working Group on IT Support for UCBs (Chairman R. Gandhi, 2007) - Working Group on Umbrella Organization and Constitution of Revival Fund for UCBs (Chairman V.S. Das 2008) - Committee on Licensing of Urban Cooperative Banks in India - Recent Trends

10 Hours

#### **MODULE V**

Banker and customer: definition and meaning of banker and customer – relationship between banker and customer. Types of accounts: features – advantages and disadvantages of current accounts - Saving bank accounts – fixed deposit accounts and recurring deposit accounts – opening bank account – closing bank account – deposit insurance. Loans and advances: principles of good lending – types of loans – secured and unsecured advances – cash credit – commitment charges – overdrafts and loans. Negotiable instruments: meaning and features – bill of exchange – promissory notes – cheques – bank drafts and pay orders.

#### **Books for reference:**

- 1.Basak Amit (2010) Cooperative Banks in India-Functioning and Reforms, New Century Publications, New Delhi, India.
- 2. Hajela T.N. (2010) Cooperation Principles, Problems & Practice of Cooperation, Ane Books Pvt., Ltd., New Delhi.
- 3. Mathur B.S.(1999) Cooperation in India, Sahitya Bhavan Publications, Agra
- 4. Nakkiran S. (2006) Cooperation Management Principles And Techniques, Deep & Deep Publications Pvt,. Ltd., New Delhi
- 5. B.S. Raman-Banking Law and Practice
- 6. R.D. Bedi Theory and Practice of Co-operation in India

## Choice Based Credit System III Semester B.A. Degree Course: Co-operation Course Paper III BASCPC 231: Co-operative Marketing

#### **Objectives of the Course:**

•		1
	o understand the nature and problems of agricultural marketing in India & foreign countries and find solutions to the marketing problems.	
•		T
	o study the various aspects of marketable surplus in India.	
•		T
	o learn a variety of marketing services required for marketing of agricultural goods.	
•		T
	o analyse the role of co-operative marketing in agriculture.	
•		T
	o examine the market practices of co-operative marketing.	
•		T
	o gain knowledge of regulated markets.	

#### **MODULE I**

Agricultural marketing: meaning, importance and characteristics of agricultural marketing. Problems of agricultural marketing in India. Recent Trends in agricultural marketing. Agricultural marketing in Denmark and U.S.A.

#### **MODULE II**

Marketable surplus: meaning, role of marketable surplus, determinants of marketable surplus, reasons for low marketable surplus in India, remedial measures.

10 hours

#### **MODULE III**

Marketing services: buying, assembling, selling, transport, storage & warehousing, standardisation, grading, market information, market finance and market risk.

10 hours

#### **MODULE IV**

Co-operative marketing: meaning, characteristics and advantages. Role of co-operative marketing. Structure of co-operative marketing societies – primary marketing societies: functions, price policies. National Agricultural Co-operative Marketing Federation: objectives, constitution and working.

#### **MODULE V**

Market practices of co-operative marketing societies: commission agency, pledge advance, outright purchase, trade credit and pooling.

#### **MODULE VI**

Karnataka State Agricultural Marketing Board: objectives, constitution and working. Regulated markets: meaning features and advantages.

#### **Books for Reference:**

Kamath - Marketing: co-operative way

Memoria C.N. & Saxena R.D. – Co-operative in foreign lands

Report of the committee on co-operative marketing

Five year plan documents

Mathur B.S. – Co-operation in India.

Hagela T.N. -Principles, problems and practice of co-operation

Ruddar Datt & Sundaram K.P.M. -Indian Economy

Misra & Puri -Indian Economy

Philip Kotler – Marketing Management

Philip Kotler & Gary Armstrong – Principles of marketing

Sherlekar S.A. – Marketing management.

### Choice Based Credit System IV Semester B.A. Degree Course: Co-operation Course Paper IV:

#### BASCPC 281: Consumer Co-operation in India

#### **Objectives of the Course:**

o understand the consumer behaviour by studying buying motives.
T
o analyse various facets of consumer movement that lead to consumer protection.
T
o study the working of consumer societies in India.
T
o examine recent trends in consumer market.

o learn about the diverse aspects of modern management in marketing.

#### **MODULE 1**

Consumer behaviour analysis: Meaning & importance- Types of Consumer behaviour -Buying motives of consumer-Factors influencing consumer behaviour. 10 Hours

#### **MODULE II**

Consumer movement: objectives of consumer movement. Need for consumer protection- Fundamental rights of consumer- Consumer movement in India- consumer protection Act of 1986- consumer forum. **10 Hours** 

#### **MODULE III**

Consumer's co-operatives: meaning, characteristics and functions. Structure of consumer co-operatives – primary consumer stores.

#### **MODULE IV**

National Co-operative Consumer Federation: functions & working, consultancy and promotional cell.

07 Hours

#### **MODULE V**

Super markets: meaning, features and working. Departmental stores: meaning features and advantages.

10 Hours

#### MODULE VI

Management of Consumers' Co-operatives-Areas of Modern Management - Determination of Assortment; Sales Promotion; Advantages of Sales Promotion; Criteria for Effective Sales Promotion - Sales Promotion Aids; Types of Aids; Inventory Management; Importance of Inventory Management; Pre-Requisites of Good Storage.

13 Hours

#### **Books for Reference:**

- 1. Kamath- Marketing: co-operative way
- 2. Memoria C.N. & Saxena R.D. Co-operative in foreign lands
- 3. Report of the committee on co-operative marketing
- 4. Five year plan documents
- 5. Mehta S.C. Consumer co-operation in India
- 6. Benow M. The co-operative movement and the protection to the consumers
- 7. Mathur B.S. Co-operation in India.
- 8. Hagela T.N. Principles, problems and practice of co-operation
- 9. Antony M.J.-Consumer rights
- 10. Sherlekar S.- Trade practices and consumerism

## Choice Based Credit System V Semester B.A. Degree Course: Co-operation Course Paper V: BASCPC 331: Co-operative Law

#### **Objectives of the Course:**

•	o understand the history of co-operative legislation in India	T
•	·	T
•	o analyse the registration of co-operative societies.	T
_	o study the disputes and settlement of disputes in Co-operative societies.	т
•	o examine the members of Co-operative societies and their rights and liabilities.	1
•	o learn about the final authority in a Co-operative society	T

#### **MODULE I**

Legal Environment of Cooperatives - Cooperative Credit Societies Act of 1904, 1912 & 1957 - Developments in Cooperation Legislation in India before and after Independence - Model Act of 1991, Karnataka State Souhardha-Sahakari Act 1997 Ninety-seventh Constitution Amendment Act 2011 and present trends.

#### **MODULE II**

Registration of co-operative societies – Pre-registration meeting – preparation papers at various stage – Registration procedure – Bye laws and Amendment Bye laws. Amalgamation and division of co-operative societies.

14 Hours

#### **MODULE III**

Disputes and settlement of disputes in co-operative societies. Winding up and dissolution of co-operative societies. Liquidator –powers of liquidator –liquidation Proceedings.

#### **MODULE IV**

Members of co-operative societies and their rights and liabilities.

08 Hours

#### **MODULE V**

Management of Co-operative societies –Final authority in a Co-operative society - Annual general meeting and special general meetings.

#### **Books for reference:**

A.C. Anegundi- The Karnataka state co-operative societies Act 1959 and Rules B.S Mathur – Co-operative the India. Trivedi- Co-operative law and Administration

T.N. Hajela – Co-operation Problems and Prospects.

# Choice Based Credit System V Semester B.A. Degree Course: Co-operation Course Paper VI: BASCPC 332: Principles of Accountancy

#### **Module I: Introduction to Accounting**

Meaning, definition of Accounting, Objectives, Features, Functions, Basic terms used in Accounting, Sub fields of Accounting Process and Accounting Concepts.

12 Hours

#### Module II: Book Keeping

Meaning, Systems of Book Keeping, Types of Accounts, Rules of debit and credit under English System and American system of Accounting, Problems on classification of Accounts.

#### Module III: Journal and Ledger

Meaning, features of Journal, Format, Process of Journalizing, Problems on preparation of Journal entries Ledger: Meaning, Features, Format, Posting of Journal entries to ledger accounts.

12 Hours

#### Module IV: Subsidiary Books

Preparation of different types of Subsidiary Books.

12 Hours

#### **Module V: Trial Balance**

Meaning, Steps involved in the preparation of Trial Balance, Objectives, Methods and Problems on preparation of Trial Balance.

12 Hours

Books for Reference:

Belwalae U.R. (1999) Cooperative Accounts, Pragathi Prakashana, Mumbai.

Sammiuddin Mahfoozur Hifzur Rehman (1989) *Cooperative Accounting and Auditing*, Himalaya Publishing House Mumbai

B.S.Raman - Accountancy

### Choice Based Credit System VI Semester B.A. Degree Course: Co-operation Course Paper VII: BASCPC 381: Co-operative Management and Administration

#### **Objectives of the Course:**

- To understand the meaning, definition, principles and functions of management
- To analyse the role of planning and organisation in co-operatives.
- To study the Staffing, leadership and motivation in co-operatives.
- To examine the delegation of authority and office organisation in co-operatives.
- To learn about the Communication –features –importance and problems.
- To discuss about the registrar of co-operative societies and his role in co-operative management.

#### **MODULE I**

Concept of Management Definition, Nature and Features of Management - Management a Science or an Art - Management as a Profession - Management Techniques.

#### **MODULE II**

Cooperative Management - Definition of Co-operative Management - Objectives and Unique Features - Interacting Cooperative Principles and Principles of Management - Professionalization of Management - Problems in Professionalization in Management - Problems of Cooperative Management - Minutes of the Meeting- Proceedings of the Meeting.

Hours

#### **MODULE III**

Planning –meaning and definition –objectives and importance –steps in planning –fore casting – planning function in co-operatives. Organization -meaning –definition –steps –importance of organisation. Delegation of authority –importance –features and steps –delegation of authority in co-operatives. Office organisations –important aspects of office organization - problems of office organisation in co-operatives.

Hours

#### **MODULE IV**

Staffing, leadership and motivation. Communication –features –importance and problems.

08 Hours

#### **MODULE V**

Registrar of co-operative societies- Role and Functions of Registrar- Role of Meetings in Co-operatives.

#### **Books for reference:**

- 1. H.R. Mukhi Co-operative in India & Abroad.
- 2. S.Nakkiran Co-operative Management.
- 3. Anegundi- The Karnataka societies Act 1959 and Rules there under 1960.
- 4. B.S Mathur Co-operative the India.
- 5. Trivedi- Co-operative law and Administration
- 6. Kamat G.S. (1978) *New Dimensions of Cooperative Management*, Himalaya Publishing House, New Delhi
- 7. Kulandai Swamy V. *Principles and Practice of Cooperative Management*, Rainbow Publishers , Coimbatore.
  - Ramkishen.Y (2003) Management of Cooperatives, Jaiko Publishing House, Mumbai.
- 8 Ravichandran K, and Nakkirn. S., (2009). Principles of Management, Avinash Paper Backs, Delhi.

# Choice Based Credit System VI Semester B.A. Degree Course: Co-operation Course Paper VIII: BASCPC 382: Co-operative Audit and Accounting

#### **Objectives of the Course:**

- To have a knowledge about the preparation of the final accounts
- To identify with the books and registers maintained by the Co-operative Society
- To understand the meaning of Audit and Supervision

#### **MODULE I: Final Accounts**

Meaning, Adjustments to be made in the preparation of Trial Balance, Problems on preparation of Trading, Profit and loss account and the Balance Sheet.

#### **MODULE II: Bank Reconciliation Statement**

Meaning, Causes of differences between cash book balance and pass book balance, Problems on BRS when bank balance as per cash book and pass book is given.

12 Hours

#### **MODULE III: Audit**

Meaning and definition of Audit, Auditing, objectives of Audit, Types of Audit, Role of Accountant in the Society, Co-operative Audit-Meaning, Differences between Cooperative Audit and Company Audit.

14 Hours

#### **MODULE IV: Supervision**

Meaning, Role of Supervision.

08 Hours

#### **MODULE V: Computerised Accounting**

Meaning, Features, Advantages, disadvantages, Evolution in accounting-Popularised Accounting softwares.

12 Hours

#### **Books for Reference:**

- 1. Dinkar Pagare (2005), Principles and Practice of Auditing, Sultan Chand and Sons, New Delhi
- 2. Wandekar D.V. Cooperative Audit, Pragati Prakashana, Mumbai
- 3. Maheshwari S.M.(2000) Principles of Auditing, Himalaya Publications, Mumbai
- 4. B.S.Raman Accountancy